

## Growing protein market: Collaboration with Bühler Group for complete value chain solution

Flottweg SE is now entering into a partnership with the Swiss Bühler Group. Our collaboration will soon offer comprehensive solutions for the value chain in the plant proteins field. This collaborative relationship will also enable us to serve our customers in the ever-growing protein market even more effectively. While Bühler contributes their deep knowledge of project execution, plant engineering and integration, Flottweg provides the necessary expertise for wet separation technologies. Now, solutions and optimized processes will be offered together with the highest yield, a lower environmental impact, and the highest quality protein isolates.

Plant-based proteins can offer consumers a more sustainable alternative to traditional meat and dairy products. Bühler is a leading solutions provider for the upstream and downstream steps of this process, from legume receipt, cleaning, peeling, and milling to extrusion technologies that enable plant-based products to be produced with a fibrous, meat-like texture. And as the world leader in the market of mechanical separation technology, Flottweg supplements Bühler's production processes with its innovative technology for mechanical liquid-solid separation.

### Innovative collaboration

Bühler and Flottweg see the new collaboration between their companies as a great opportunity for the future: "The partnership with Bühler will enable us to further expand our position in the plant-based protein market. This is because the plant-based protein market will continue to grow over the next few years, bringing new opportunities and possibilities that we will now capitalize on together," explains Dr. Kersten Link, CEO of Flottweg.

Johannes Wick, CEO of Bühler Grains & Food, also sees this new dynamic as valuable: "With their extensive knowledge and experience in the field of mechanical separation, Flottweg will be our preferred partner for offering integrated solutions to our customers who process sustainable proteins from plants. Thanks to their expertise, we can now cover the entire value chain together and produce more sustainable plant-based proteins for all types of legumes, including wet extrudates and milk alternatives."

### Plant protein – More than just a trend

The plant-based protein and milk alternatives market continues to grow, making it clear that these developments are not just a passing trend. "New product developments are constantly enriching the food industry and gaining more and more fans. Plant-based alternatives taste better, are healthier, and still remain affordable," explains Dr. Mathias Aschenbrenner, a Sales Engineer at Flottweg and a plant protein specialist. "Product development with plant-based proteins has shown enormous progress. These are the best possible conditions for favorable, long-term market evolution."

## About Flottweg

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As a specialist in separation technology, Flottweg is a family-owned company with the goal of achieving tangible success for its customers at all times. With annual sales of more than EUR 237 million (over USD 241 million) and an export rate of over 80 percent, Flottweg is one of the world's leading manufacturers of centrifuges, devices, and systems. And with over 60 years of experience, Flottweg guarantees the highest product quality: Made in Germany. Flottweg always knows what is important to operators, working with this knowledge every day to find the best solution for its customers. Flottweg maintains its own subsidiaries in the form of sales and service centers in the USA, China, Italy, Peru, Brazil, France, Australia, and Mexico.

## About Bühler

Bühler is driven by its purpose of creating innovations for a better world, balancing the needs of economy, humanity, and nature. As a relevant solution partner for the food and mobility industries, Bühler is committed to have solutions ready to multiply by 2025 at the latest that will reduce energy, waste, and water by 50% in its customers' value chains. Billions of people come into contact with Bühler technologies as they cover their basic needs for food and mobility every day. Two billion people each day enjoy foods produced on Bühler equipment; and one billion people travel in vehicles manufactured using parts produced with Bühler technology. Countless people wear eye-glasses, use smart phones, and read newspapers and magazines – all of which depend on Bühler process technologies and solutions. Having this global relevance, Bühler is in a unique position to turn today's global challenges into sustainable business. Bühler contributes to safely feeding the world and is doing its part to protect the climate, producing solutions that make cars, buildings, and machinery more energy efficient.

Bühler invests up to 5% of turnover into research and development. In 2021, some 12 500 employees generated a turnover of CHF 2.7 billion. As a Swiss family-owned company, Bühler is active in 140 countries around the world and operates a global network of 103 service stations, 30 manufacturing sites, and Application & Training Centers in 24 countries.

[www.buhlergroup.com](http://www.buhlergroup.com)

**Picture: Bühler's CTO Dr. Ian Roberts (left) and Flottweg's CEO Dr. Kersten Link (right) reaffirm the cooperation.**

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